LSCconnecting success

Resource Management Specialists dedicated to the **Pharmaceutical, Biotech & Medical Device Sectors**

18 Years in business

AWARD WINNING SUPPLIER

Exceptional service and outstanding results in the provision of skilled resources to world leading Pharma, Biotech & Med Device projects

60 European sites

OUR PEOPLE FOR YOUR PROJECTS

An extensive network of world-class pharmaceutical & engineering consultants to successfully deliver business-critical Life Science projects

1,000's of projects supported

95% SKILLS RETENTION

Redefining the consultant experience to improve worker engagement & boost skills retention across the Life Sciences

Kelly. 2020 Supplier Excellence Award Winner

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SUPPORTING PROJECTS ACROSS EUROPE



LSC European Presence

Supporting successful delivery of 1,000's of Life Science projects across Europe since 2003.

LSC bring in-depth industry insight to every project and an extensive team of pharmaceutical and engineering professionals to meet specific resourcing requirements.

THE PEOPLE TO DELIVER YOUR PROJECTS

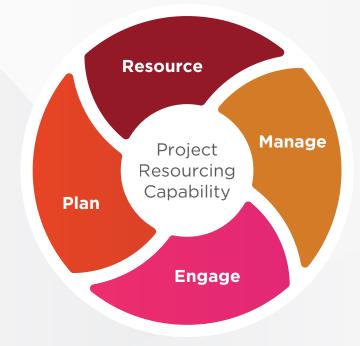


Total responsibility for planning, delivering & managing professional resources to support successful project delivery.

Project Resourcing Solutions

Clients rely on having ready access to the right skill-sets to innovate and deliver projects to fuel the success of the Life Science sector.

LSC's personalised approach to project resourcing puts a focus on partnership, team engagement & consultant support to attract & retain key team members for our clients in a skills short market.



Benefits of Partnering with LSC

- Specialist industry insight adding value to every Life Science project
- Extensive network of pharmaceutical & engineering consultants representing every aspect of the Life science sector
- Fast deployment of the right resources at the right time within budget
- 95% skills retention rates. Reducing costs associated with team turnover.
- A trusted partner to take complete ownership of managing teams on-site allowing you focus on project delivery



PLAN

LSC's approach to resource planning is based on partnership and the value that comes with understanding client's culture, requirements, schedules and budgets.

Better understanding business needs allows us to identify potential resourcing risks, pipeline skills requirements and put in place a resourcing plan to ensure access to critical skill sets as and when required.

Project Planning Services:

- Project Requirements: Resource prioritisation aligned to budgets & schedules
- Market Analysis: Availability of key skill sets & market rates
- Industry Insights: Project updates & factors impacting resourcing schedules
- Resourcing Plan: Developing a strategy for identifying and attracting key team

Specialists in Life Sciences bringing real-time market information to the resource planning of every project



LSC KNOW OUR ORGANISATION, STRUCTURE, PEOPLE AND TECHNOLOGIES. AND THAT IS GOLD.

- EUROPEAN ENGINEERING CLIENT

An extensive network of engineering and pharmaceutical consultants to deliver the right people at the right time

RESOURCE

Our greatest strength is our people and the capabilities they bring to our clients' projects. Through 17 years in business we've built up a network of consultants representing every aspect of the Life Science sector and are committed to continually developing our talent pool.

LSC take the time to build relationships with consultants to understand their drivers, ensuring we provide the right fit for your project every time.

Resourcing Services

- Profiling: Skills & experience requirements
- Resource team: Specialist knowledge & extensive database
- Identification of key skill sets: Current assignment status & available resources
- Hand selected consultants: Best fit for your project
- Communications strategy: Targeted advertising & marketing campaigns
- Culture fit: Company ethos & cultural alignment

LSC CAPTURE THE SKILLS IN THE MARKET PLACE AND HAVE A NETWORK OF CONSULTANTS READILY AVAILABLE. - BIOPHARMA CLIENT, CORK



MANAGE

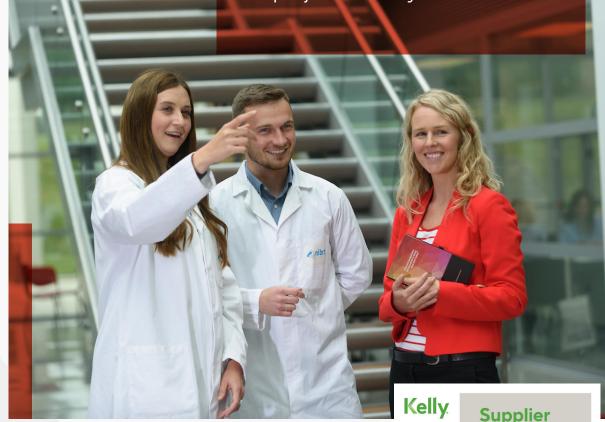
LSC's Total Resource Management solution allows clients focus on project delivery. Our team take complete ownership for integrating consultants on-site and managing the relationship throughout project assignments.

Dedicated Account Managers will work with you to ensure your project runs seamlessly and report back regularly so you have full visibility on performance.

Total Resource Management Services:

- Key Account Manager: Single point of contact dedicated to project
- On-boarding: Robust on-boarding processes & site induction programmes
- Compliance: Self-audited compliance checks
- Communications: On-going presence & consultant communications strategy
- Issue Resolution: Defined process for mitigating & managing consultant conflict
- KPI: Bi-annual business reports on metrics that matter •

Taking complete ownership of consultant management allowing you to focus on project delivery



ROBUST PROCESSES TO MINIMISE EFFORT ON CLIENTS TO GET THE BEST OUT OF THEIR PROJECT TEAMS IS WHY LSC ARE CONSISTENTLY RANKED AS A TOP PERFORMING SUPPLIER.

Excellence Award Winner

2020

2019

Kelly. Supplier Excellence Award Winner

Investment in consultant engagement supporting retention of key skill sets across the Life Science industry



LSC'S BUSINESS MODEL IS ACHIEVING A 95% SKILLS RETENTION RATE FOR OUR CLIENTS BRINGING TANGIBLE VALUE TO EVERY PROJECT

ENGAGE

LSC's Consultant Success Programme helps clients retain key skill sets in a talent tight market.

We believe consultants need to feel supported to perform at their best and understand the negative impact of team turnover on project schedules.

LSC's business model is designed to engage, develop and support our team of consultants on-site positively influencing the delivery of every project.

Consultant Success Programme Elements:

- Personal Development: Soft skills training & Mentorship programmes
- Team Culture: Social/Technical events & on-site buddy programmes
- Support Ecosystem: Dedicated Consultant care team & on-site presence
- Career Planning: Advice sessions & continuous learning

KEY CONTACTS





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